

# PAI GROUP **FOCUS ON:** **MEETING ROOM TECHNOLOGY**



## MAKING YOUR MEETINGS MORE EFFICIENT

**Integrated audio-visual systems can significantly improve collaboration, communications and productivity in your workplace, giving you a competitive edge over your rivals. PAI Group are leading providers of state-of-the-art technology for corporate environments - designing, installing and supporting systems to deliver a multitude of real business benefits for clients across the UK.**

**We seamlessly incorporate new equipment into your existing systems and networks, whilst ensuring all solutions are future-proof and scalable to allow for any changes in your requirements further down the line.**

From the outset we assess the client's current and future needs, using our wealth of experience to design schemes and work alongside your IT / Facilities staff to deliver bespoke systems tailored to your exact requirements.

PAI Group are a design-led company who give great consideration to the aesthetics of the client's workplace. We offer technical expertise built upon over 30+ years, and provide a plethora of product solutions for huddle / learning spaces, meeting rooms / boardrooms, presentation facilities, reception areas, and more.

Assisting clients in the implementation of new methods of working, we provide cutting edge audio-visual, sound, lighting and control solutions to allow businesses to fully collaborate and improve teamwork, whilst delivering on green agendas and improving the energy-efficiency of workplaces.

**If you're like us then meetings, presentations, training and communications are key to the success of your organisation.**

**It's equally important that whilst doing this, we make a good impression with our clients and build long-lasting relationships.**



PAI Group **Focus On:** Meeting Room Technology  
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# PRODUCTS WE PROVIDE

## BYOD

We provide the ability to Bring Your Own Device, allowing items to be connected and charged via cabling and wireless infrastructure. The key is to integrate all mobile devices (smartphones, PDAs, laptops, tablets etc.) seamlessly with conventional meeting room installations, offering a multitude of advantages to your organisation and colleagues.



## Managed Systems

Our AV / IT integration expertise allows us to offer you tailored systems management and support. We provide assistance to your IT staff - including configuration, network and performance management - in order to ease the incorporation of new AV systems into your organisation.



## Room Booking

Simple, crystal-clear systems positioned outside your meeting rooms immediately display whether a meeting is in progress, including its participants and the start and finish time. Support for Microsoft Cloud, MS Office 365, Outlook Web Access, plus Google Apps for Business, allow instant easy booking whether you're in the office or remote.



## Video Conferencing

Providing a cost-effective and environmentally friendly solution to holding meetings with remote delegates, we integrate specialist systems to deliver a unique HD voice and video collaboration experience. We can provide wired, wireless (WAP) or infrared delegate systems.



## Who we are

PAI Group comprises of four businesses specialising in the design, installation, integration and support of audio-visual, lighting, sound and control solutions to clients across the UK. Together, we have over 50 years of combined experience in the service sector, during which time we have provided technical solutions to multiple corporate clients nationwide.

We are ISO 9001 accredited, CHAS (The Contractors Health and Safety Assessment Scheme) compliant, Constructionline registered and SAFEcontractor approved. Additionally, we are registered members of the Electrical Contractors' Association (ECA), Active Members of InfoComm (the International Audiovisual Association), Supporting Members of the Institute of Sound and Communications Engineers (ISCE) and members of PLASA (Professional Lighting and Sound Association).

See our website for more info [www.paigroup.com](http://www.paigroup.com).



## Large Format Displays / Screens

We can accommodate all sizes of HD ready, energy-efficient LED displays as well as large format screens to project images and video, helping you to deliver superb quality presentations. Multiple single screen and video wall options allow you to maximise the impact and professional appeal of your meeting spaces.



## Control Systems

Intuitive touch button and touchscreen solutions help you to manage the entire meeting room space from a single panel / tablet device. Instantly control all inputs - including audio-visual, blinds, HVAC, lighting and sound - to create the perfect environment. Our tablet / iPad solutions can offer an intuitive, layered platform with a custom designed Graphical User Interface (GUI) that reflects corporate identity, colour scheme and logos.



## Lighting Control

With integrated management of ambience, brightness and dimming, our lighting control solutions can help you to considerably reduce energy consumption, whilst providing a balanced atmosphere within your working environment.



## Connectivity

We ensure that the needs of all meeting participants are met, with easy access to both wired and wireless systems. We integrate cable cubbies, facility panels and floor boxes to provide HDMI / VGA / Audio / 13A connectivity.



## Collaboration Tools

Helping your business to drive productivity, improve decision-making and enhance the effectiveness of staff training, we can enable complete interaction amongst participants whether present or remote.



## Concealments

We design and integrate AV systems packages that involve discrete technology, ensuring minimal disruption and that sympathy is given at all times to the aesthetic demands of your meeting space.





## PREVIOUS PROJECTS

Committed to providing efficient, durable and future-proof technical solutions that offer flexibility and ease of use in the business environment, our specialist team has delivered fully integrated systems in numerous meeting room applications.

Previous clients who have benefitted from our bespoke meeting room technology packages include: Gocompare.com, ITV Cymru Wales, KPMG, Mitsui Components, NPT Homes Ltd, Welsh Life Sciences.

**“We wish to thank you for your involvement in specifying and integrating specialist AV equipment at our new headquarters. The systems installed will be of great value to all staff for various business practices.”**

**Kath Denton**

Head of Organisational Development  
**Gocompare.com**

Gocompare.com

## OUR **QUALIFIED** APPROACH

### How we can help you

When contracting with us you can be confident that you will receive a fully accredited workforce, backed up by a highly qualified and professional management team, to complete your project.

We are a company that believes in a design-led approach to providing technical solutions, whilst always giving careful consideration to the aesthetics of your space. Meanwhile, we liaise with IT and Facilities teams to deliver systems that best serve your requirements and ensure optimum performance in your workplace.

**Your vision for powerful communications can reach its full potential through the application of best practice, a process which commences with us providing you with a detailed needs analysis and assessment of your exact requirements as the end user.**

We can incorporate tailored proactive and / or reactive maintenance agreements into all proposals, or discuss this with you further down the line. Our dedicated service and support department offer first line support and will help you to maintain your systems and keep them in optimum working order. Clients with maintenance agreements benefit from 24/7 access to our service engineers, remote systems management, telephone support, and our repair centre, as required.

**“Cost-effective solutions for the frugal Finance Director.”**



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